



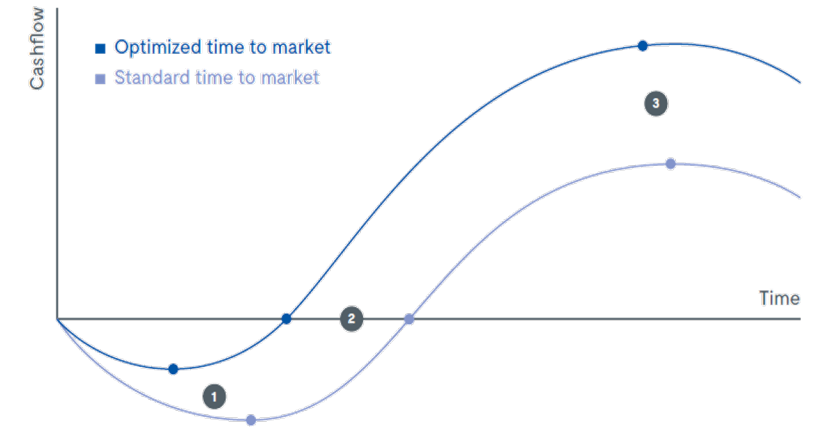
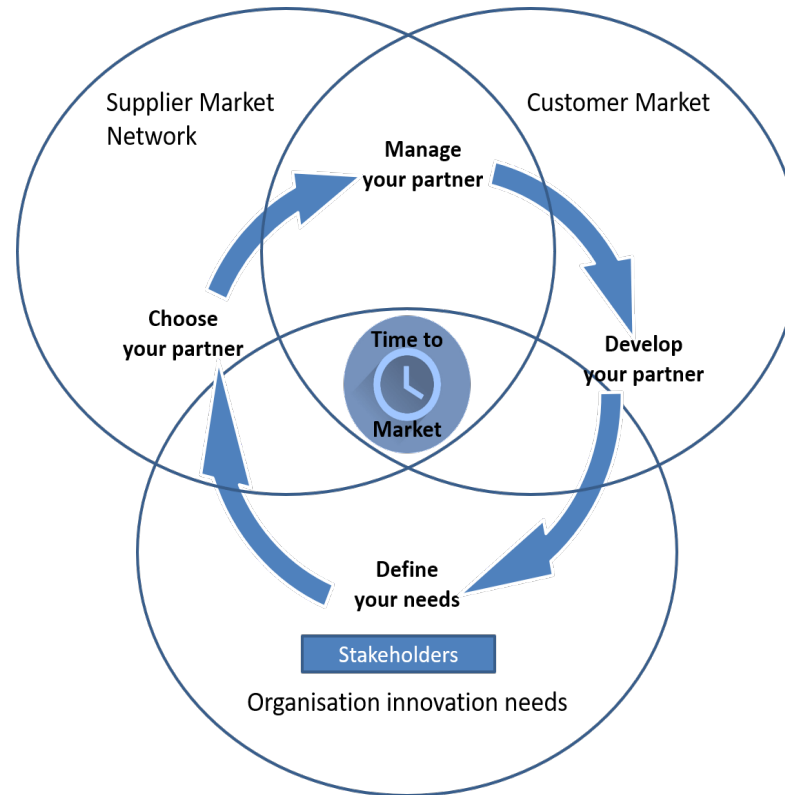
PROMOTION PROGRAM

——KGEC Series



Promotion Goals

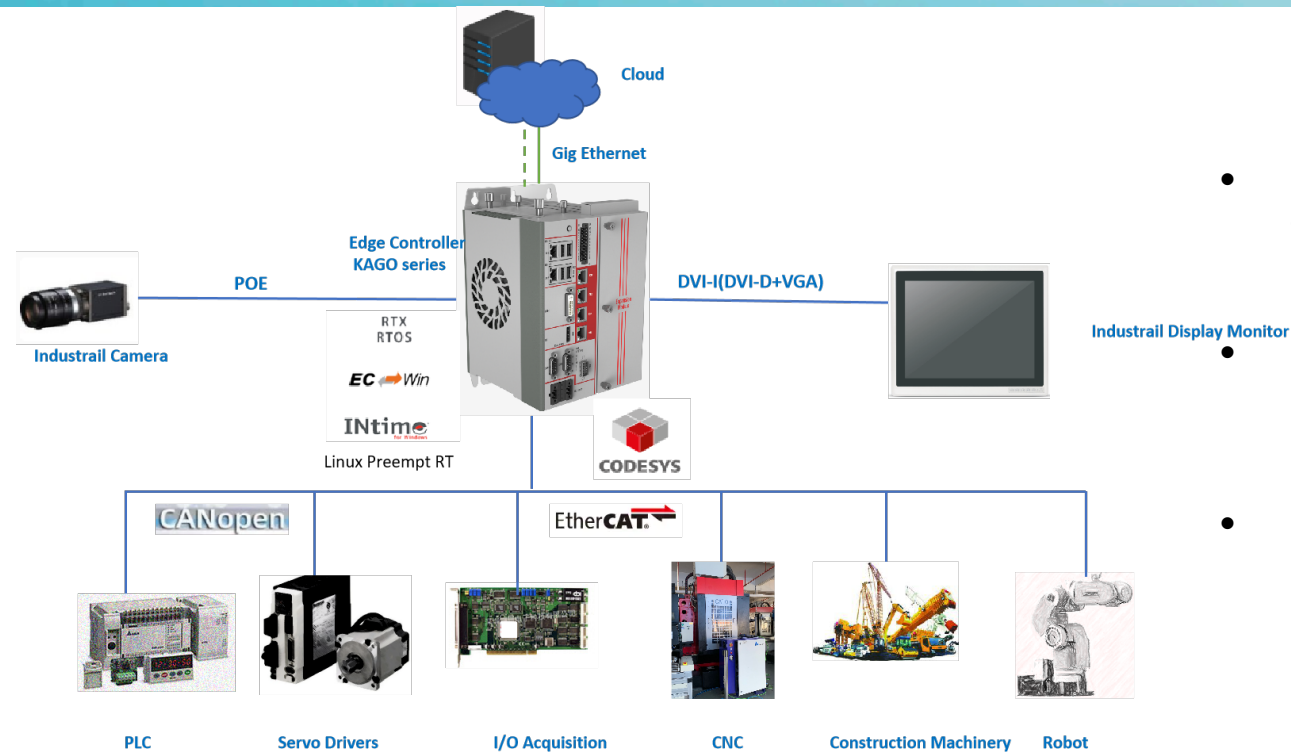
- Time to market
 - a) Accelerated growth of edge motion control
 - b) Reducing time to market



- 1 Reduced costs: optimal product development requires less resources.
- 2 Faster ROI: new products generate profit sooner.
- 3 Increased value: new trends are integrated into your offering sooner than your competition, more products are launched with the same resources.

Fig. 1 — Standard vs optimized time to market

One click to industry 4.0



- Digital transformation driven by the Industrial Internet of Things will be a major trend in the next decade.
- Edge intelligence plays an extremely important role in the ecosystem of IIOT.
- Manufacturing of tomorrow are becoming smaller and on time. Innovation in machine vision, deep learning and robotics are revolutionizing.

Promotion Goals

- Achieve the sales goals



- **Leverage strengths, win-win cooperation**

We're not just your strategic partner, we're your competitive advantage!

Reflecting partners' desires for simplicity, profitability, protection and competitive differentiation, the program is driven by JHC's strategic aim to accelerate growth through focused route-to-market strategies, while delivering exceptional experiences for JHC Partners.

By partnering with JHC, you will be connected to a sophisticated network of technical, sales, and human resources that will lend you a distinct competitive advantage when proposing your services to customers. Let's leverage our strengths, provide your customers the best solutions, win-win cooperation.

Strong Competitive Advantages

Brand	Germany Beckhoff	Advantech	NEXCOM	Nodka	JHCTECH
Model	CX series	AMAX-5580 edge controller	NET 300-ECM EtherCAT controller	NP-6122 Automation PC	KGEC series
CPU	desktop/onboard	onboard	desktop	desktop/onboard	desktop/onboard
Expansion	√	×	×	×	PCIe/PCI expansion(support motion card)
Dissipation	active&passive	passive	passive	active&passive	active&passive
Webcam interface	×	2*POE	×	4*POE	4*POE
Real-time system	Intime	Intime	RTX	Intime	Intime/Linux Preempt-RT
Development platform	CoDeSys	CoDeSys	CoDeSys	CoDeSys	CoDeSys

Promtion Activities



Gain coupon & gift cards

Time: From 1st Oct——31st, Dec,2020

- 100 \$ coupon, the first three order is available



Discount of 3% (Early bird)

Time: Any time in Octorber, 2020

- Order both KGEC and other Jhc product



Discount of 20% for KGEC demo

Time: In the fourth quarter, 2020

- Promotion scope: Order KGEC controller



Promtion Activities



Suprise for biggest order!

Time: 1st Oct ~31st, Dec,2020

Promotion scope: Biggest order for KGEC controller

- An economy class air ticket for trip to Shenzhen (permanent validity)
- Available with a free 1st Class delivery and personalised portable bluetooth speaker (At least \$200,000 order)



Quartet promotion

In this promotion activities, there is no conflict between any one activities, that is to say, you maybe gain all the gift and coupon. We will list all winners publicly on our official website at the end of each promotion.

Extra Benefits

The promotion program is designed to help you maximize your relationships, provide a superior customer experience to your clients and respond to the changing marketplace by enhancing your overall product and service offerings with a wide range of resources.

As a JHC partner, you will be able to get extra benefit if you participate in ours during this time. The program are tailored to support each partner type in the most effective way in ordering to cater to your specific needs and business niche.

Technical Support and Training

We will supply you with the knowledge through customized JHC training if you need. In-company awareness events, maintain services, e-technical documents, quick response and other professional technical support.

Sales

When it's time to seal the deal, JHC offers official system integrators customized solution packages and pricing support.

Marketing

All JHC marketing materials and activities will be open to you.



Professional technical support.



Sales support.



Co-marketing support



Product Mix

Model		Processor	IO interfaces										Display	Storage
			LAN	POE	DIO	USB	COM	Audio	Mini PCIe	PCIe	PCI	M.2 E key		
KGEC-6300	KGEC-6300/S001	Intel® Skylake-S/Kabylake-S , Intel® H110 chipset	2			4USB3.0	2		1				1*DVI-I, 1*DP,	1*mSATA
	KGEC-6300/T001		2			4USB3.0	2		1	1*PCIeX4/ 1*32bit-PCI			1*DVI-I, 1*DP,	1*mSATA
	KGEC-6300/T002		2			4USB3.0	2		1	1*PCIeX432bit-PCI			1*DVI-I, 1*DP,	1*mSATA
KGEC-6301	KGEC-6301/S001	Intel® Skylake-S/Kabylake-S , Intel® H110 chipset	2	4	16-bit	4USB3.0	2		1				1*DVI-I, 1*DP,	1*2.5"SATA3.0, 1*mSATA
	KGEC-6301/T001		2	4	16-bit	4USB3.0	2		1	1*PCIe X4	2*32bit-PCI,		1*DVI-I, 1*DP,	1*2.5"SATA3.0, 1*mSATA
KGEC-6310	KGEC-6310/S001	Intel® Whiskey lake-U CPU	4		8-bit	2USB3.1 2USB3.0	2	1*lineout &mic	1				1*DVI-D, 1*HDMI	1*2.5"SATA3.0, 1*mSATA
	KGEC-6310/S002		4		8-bit	2USB3.1 2USB3.0	2	1*lineout &mic	1				1*DVI-D, 1*HDMI	1*2.5"SATA3.0, 1*mSATA
	KGEC-6310/S003		4		8-bit	2USB3.1 2USB3.0	2	1*lineout &mic	1				1*DVI-D, 1*HDMI	1*2.5"SATA3.0, 1*mSATA
	KGEC-6310/S004		4		8-bit	2USB3.1 2USB3.0	2	1*lineout &mic	1			1	1*DVI-D, 1*HDMI	1*2.5"SATA3.0, 1*mSATA

Hot product entering...

All-round single item



KGEC-6300/6301/6310-S00+

- Automation controller, Serial ports
- Support EtherCAT/CanOpen (optional)

Twin brother



KGEC-6300/6301-T00+

- Automation controller
- Support EtherCAT/CanOpen and motion control card(optional)
- Modular I/O Expansion Design,RTOS,TSN



Thank you

More products and technical solutions 🖱️



Website



Youtube

Contacts 🖱️

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